

Have you ever
considered
outsourcing your sales
to a team with
technical expertise?

„Since 1980, we have represented companies in the automotive, machinery, plant engineering and equipment manufacturing industries with our technically trained sales team.“

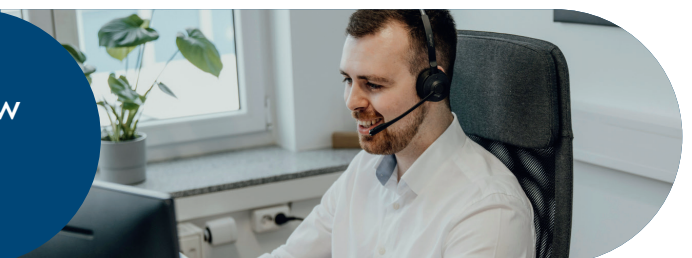
Since **1980**

Automotive – Equipment Manufacturing – Machinery & Plant Engineering

Industrial Representation



Schedule an appointment now
+49 4221 421644-3



The Expertise of TIV GmbH

Your Partner for Industrial Representation

TIV GmbH stands for professional and effective industrial representation. As an independent company, we provide comprehensive sales and marketing services tailored specifically to the needs of our manufacturing partners.

Our Services at a Glance:

Sales Support: We acquire new customers and maintain existing relationships to position your products successfully in the market.

Market Analysis: Through in-depth market research, we identify trends and competitor activities to support strategic decision-making.

Technical Support: Our technical expertise enables us to provide professional advice and support on all technical matters.

Marketing: We plan and implement targeted marketing activities to effectively promote your products. Through vertical networks, we connect customer interests.

Logistics: We are locally available and can be with customers within 3 hours. Our logistics expertise ensures smooth order processing and delivery.

Trade Shows & Events: We professionally represent your company at trade shows and events to strengthen your market presence.

No "One-Size-Fits-All" Approach

TIV GmbH stands for innovation and success in technical sales. As your specialized industrial sales representative, we provide comprehensive and specialized services to market and distribute your high-tech products effectively.

Continuous Product Development:

New products and further developments from our manufacturing partners are continuously incorporated into our sales portfolio. By passing on individual customer requirements, we also actively contribute to further product development. This ensures that you can offer innovative, state-of-the-art products tailored to your specific requirements.

Technical Product Training:

For selected high-tech products, we provide comprehensive product training following consultation and purchase. This quickly builds confidence and ensures safe handling of new technologies while reducing costly training and onboarding time for your employees.

What Sets Us Apart

Fast Response Times:

Problems can be resolved immediately, increasing customer satisfaction. Adjustments to customer requirements can be implemented quickly.

Stronger Customer Relationships:

Regular personal contact builds trust and loyalty. Direct communication makes it easier to understand customer needs.

Better Market Knowledge:

Our local sales representatives have a strong understanding of regional market trends and competitive environments. This allows us to respond quickly to regional characteristics and market requirements.

Effective Sales Promotion:

Product presentations and training sessions can be conducted directly at the customer's premises. Personal consultation increases sales opportunities and revenue.

Greater Flexibility:

Faster response to market changes and customer enquiries. Sales strategies can be adjusted in real time.

Why TIV GmbH?

Our customers benefit from our technically skilled field sales team, which operates with flexibility and expertise. We work on a commission basis, providing you with a cost-effective solution for covering a specific sales territory.

With our many years of experience and technical expertise, we offer an efficient way to distribute your products and increase your market share.

Discover how we can maximize your sales success while keeping your fixed costs low. Benefit from our expertise and commitment – together, we move your business forward.

We offer more than just services. We build partnerships based on trust and technological success. With our expertise and commitment, we do everything we can to position your high-tech products successfully in the market.

Trust TIV GmbH – your technical partner for sustainable sales success.

Contact us today and discover how we can achieve your sales goals together.

Our Target Industries

TIV GmbH is an industrial sales representative specializing in several key industries, including automotive manufacturing, machinery, plant engineering and equipment manufacturing, suppliers and trade.

Services at a Glance

Sales Support: Acquisition of new customers and maintenance of existing customer relationships.

Market Analysis: Analysis of market trends and competitors to support strategic decision-making.

Technical Support: Advice and support regarding technical questions and issues.

Marketing: Planning and implementation of marketing activities and advertising campaigns.

Logistics: Support with order processing and supply chain management.

Trade Shows & Events: Professional representation of your company at trade shows and events.



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Talk to us:

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